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Consolidated Financial Results for the Six Months Ended September 30, 2020 [Japanese GAAP]



November 10, 2020

Company name: HAZAMA ANDO CORPORATION Stock exchange listing: Tokyo Stock Exchange Code number: 1719 URL: https://www.ad-hzm.co.jp/ Representative: Masato Fukutomi, Representative Director and President Contact: Toshihisa Kino, Corporate Communication Department General Manager Phone: +81-3-6234-3699 Scheduled date of filing quarterly securities report: November 10, 2020 Scheduled date of commencing dividend payments: December 4,2020 Availability of supplementary briefing material on quarterly financial results: Yes Schedule of quarterly financial results briefing session: Yes (For analysts and financial institutions)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2020 (April 1, 2020 to September 30, 2020)

(1) Consolidated Ope	rating Results		(% indicates changes from the previous corresponding period					g period.)
	Net sales		Operating profit		Operating profit Ordinary profit		Profit attributable to owners of parent	
Six months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2020	181,000	2.7	13,858	17.2	12,656	10.3	8,558	11.5
September 30, 2019	176,209	4.5	11,820	75.4	11,471	85.9	7,678	310.8

(Note) Comprehensive income: Six months ended September 30, 2020: ¥8,857 million [19.8%]

Six months ended September 30, 2019: ¥7,393 million [232.0%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2020	44.34	44.33
September 30, 2019	38.44	38.43

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2020	327,287	142,878	43.4
As of March 31, 2020	339,772	136,900	40.0

(Reference) Equity: As of September 30, 2020: ¥142,089 million As of March 31, 2020: ¥136,058 million

2. Dividends

		Annual dividends					
	1 st quarter-end	Year-end					
	Yen	Yen	Yen	Yen	Yen		
Fiscal year ended March 31, 2020	—	15.00	—	15.00	30.00		
Fiscal year ending March 31, 2021	_	15.00					
Fiscal year ending March 31, 2021 (Forecast)			_	15.00	30.00		

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2021 (April 1, 2020 to March 31, 2021)

(% indicates changes from the previous corresponding period.)

	Net sale	s	Operating	profit	Ordinary	profit	Profit attrib owners of		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	365,000	(3.5)	23,600	(4.5)	21,900	(8.7)	14,800	(11.9)	76.66

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

- (1) Changes in significant subsidiaries during the six months ended September 30, 2020 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares): September 30, 2020: 200,343,397 shares March 31, 2020: 200,343,397 shares
 - 2) Total number of treasury shares at the end of the period: September 30, 2020: 7,268,099 shares March 31, 2020: 7,315,545 shares
 - 3) Average number of shares during the period:
 - Six months ended September 30, 2020: 193,045,724 shares

Six months ended September 30, 2019: 199,761,150 shares

The Company has adopted a performance-linked stock remuneration plan using a trust. The Company's shares held by the trust (357,131 shares) are included in the total number of treasury shares at the end of the period and the average number of shares during the period is calculated and stated taking into account shares held by the trust.

* Explanation of the proper use of financial results forecast and other notes

(1) The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ significantly due to a wide range of factors.

1. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

As of March 31, 2020 As of September 30, 2020 Assets Current assets Cash and deposits 102,971 105,797 Notes receivable, accounts receivable from 137,730 135,858 completed construction contracts and other 14,000 Securities Costs on construction contracts in progress 4,927 5,152 4,686 5,104 Other inventories 11,086 13,279 Other Allowance for doubtful accounts (14)(14)277,582 262,985 Total current assets Non-current assets Property, plant and equipment Land 15,505 16,684 13,642 13,685 Other, net Total property, plant and equipment 29,148 30,369 1,572 1,495 Intangible assets Investments and other assets Investment securities 18,698 19,339 Deferred tax assets 9,527 9,262 3,244 3,836 Other Allowance for doubtful accounts (1)(1) Total investments and other assets 31,469 32,436 62,190 64,301 Total non-current assets 339,772 327,287 Total assets

(Million yen)

(Million yen)

	As of March 31, 2020	As of September 30, 2020
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts and other	78,930	63,061
Short-term borrowings	17,391	16,901
Current portion of bonds	341	291
Income taxes payable	4,812	4,575
Advances received on construction contracts in progress	30,862	32,058
Provision for warranties for completed construction	2,371	2,468
Provision for bonuses	2,679	2,576
Provision for loss on construction contracts	955	756
Provision for loss on damage due to fire	6,699	6,215
Other	34,343	30,764
Total current liabilities	179,386	159,669
Non-current liabilities		
Bonds payable	691	546
Long-term borrowings	8,712	10,256
Deferred tax liabilities	45	44
Retirement benefit liability	12,776	12,631
Provision for environmental measures	148	139
Provision for management board incentive plan trust	93	77
Other	1,016	1,043
Total non-current liabilities	23,485	24,739
Total liabilities	202,872	184,408
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	19,926	19,922
Retained earnings	103,699	109,357
Treasury shares	(5,284)	(5,254)
Total shareholders' equity	135,348	141,030
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,880	2,139
Foreign currency translation adjustment	116	76
Remeasurements of defined benefit plans	(1,287)	(1,157)
Total accumulated other comprehensive income	709	1,058
Share acquisition rights	4	3
Non-controlling interests	837	785
Total net assets	136,900	142,878
Total liabilities and net assets	339,772	327,287

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

(Quarterly Consolidated Statements of Income)

		(Million yen)
	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Net sales		
Net sales of completed construction contracts	165,491	170,375
Sales in other businesses	10,718	10,625
Total net sales	176,209	181,000
Cost of sales		
Cost of sales of completed construction contracts	143,471	147,628
Cost of sales in other businesses	9,436	9,206
Total cost of sales	152,907	156,835
Gross profit		
Gross profit on completed construction contracts	22,019	22,746
Gross profit - other business	1,282	1,418
Total gross profit	23,301	24,165
Selling, general and administrative expenses	11,481	10,307
Operating profit	11,820	13,858
Non-operating income		
Dividend income	161	130
Other	155	82
Total non-operating income	316	212
Non-operating expenses		
Interest expenses	221	164
Commission expenses	124	774
Foreign exchange losses	224	7
Other	95	467
Total non-operating expenses	665	1,414
Ordinary profit	11,471	12,656
Extraordinary income		12,050
Subsidy income	_	354
Gain on sales of non-current assets	64	
Gain on sales of investment securities	110	_
Total extraordinary income	174	354
Extraordinary losses	1/7	554
Loss on damage due to fire	249	15
Loss on litigation	20	19
Loss on tax purpose reduction entry of non-current assets	_	354
Loss on valuation of investment securities	45	_
Total extraordinary losses	315	390
Profit before income taxes	11,330	12,620
Income taxes	3,732	4,079
		8,541
		(17)
-		
Profit Loss attributable to non-controlling interests Profit attributable to owners of parent	7,598 (80) 7,678	

(Quarterly Consolidated Statements of Comprehensive Income)

		(Million yen)
	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Profit	7,598	8,541
Other comprehensive income		
Valuation difference on available-for-sale securities	(380)	259
Deferred gains or losses on hedges	1	—
Foreign currency translation adjustment	37	(72)
Remeasurements of defined benefit plans	136	130
Total other comprehensive income	(204)	316
Comprehensive income	7,393	8,857
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,453	8,908
Comprehensive income attributable to non-controlling interests	(59)	(50)

(3) Quarterly Consolidated Statements of Cash Flows

	For the six months ended September 30, 2019	For the six months ended September 30, 2020
h flows from operating activities		
Profit before income taxes	11,330	12,620
Depreciation	868	981
Loss on tax purpose reduction entry of non-current assets	_	354
Subsidy income	—	(354
Loss on damage due to fire	249	15
Increase (decrease) in allowance for doubtful accounts	1	0
Increase (decrease) in provision for warranties for completed construction	513	97
Increase (decrease) in provision for loss on	0	(198
construction contracts		(138
Increase (decrease) in retirement benefit liability	(32)	46
Interest and dividend income	(220)	(153
Interest expenses	221	164
Foreign exchange losses (gains)	139	29
Loss (gain) on sales of investment securities	(110)	
Loss (gain) on valuation of investment securities	45	—
Loss (gain) on sales of property, plant and equipment	(64)	—
Decrease (increase) in trade receivables	(5,547)	1,852
Decrease (increase) in costs on construction contracts in progress	(2,796)	(227)
Decrease (increase) in other inventories	508	(417)
Decrease (increase) in advances paid	(182)	700
Increase (decrease) in trade payables	(400)	(15,877)
Increase (decrease) in advances received on construction contracts in progress	5,664	1,202
Increase (decrease) in deposits received	386	(4,400)
Increase (decrease) in accrued consumption taxes	292	(221
Other, net	3,494	2,524
Subtotal	14,361	(1,260
Interest and dividends received	258	232
Interest paid	(247)	(195
Compensation for damage paid	(982)	(509)
Income taxes paid	(1,990)	(4,351
Net cash provided by (used in) operating activities	11,398	(6,084
n flows from investing activities		(0,001)
Payments into time deposits	(1,159)	(58
Proceeds from withdrawal of time deposits	1,240	221
Purchase of short-term and long-term investment securities	(536)	(184)
Proceeds from sales of short-term and long-term investment securities	275	-
Purchase of property, plant and equipment	(571)	(2,000)
Proceeds from sales of property, plant and equipment	97	8
Proceeds from sales of property, plant and equipment Proceeds from sales of intangible assets	289	
Payments of leasehold and guarantee deposits	(5)	(930
Subsidies received	(5)	354
Other, net	106	(154)
Net cash used in investing activities	(263)	(2,743)

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	For the six months ended September 30, 2019	For the six months ended September 30, 2020
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	17	(100)
Proceeds from long-term borrowings	5,230	4,020
Repayments of long-term borrowings	(4,485)	(2,848)
Proceeds from issuance of bonds	358	—
Redemption of bonds	(197)	(195)
Dividends paid	(3,002)	(2,901)
Dividends paid to non-controlling interests	(3)	(1)
Other, net	(87)	(34)
Net cash used in financing activities	(2,171)	(2,061)
Effect of exchange rate change on cash and cash equivalents	(162)	(72)
Net increase (decrease) in cash and cash equivalents	8,801	(10,961)
Cash and cash equivalents at beginning of period	135,093	115,461
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	(84)	_
Cash and cash equivalents at end of period	143,810	104,500

2. (Reference) Quarterly Non-Consolidated Financial Statements

(1) Quarterly Non-Consolidated Balance Sheets

		(Million yen
	As of March 31, 2020	As of September 30, 2020
Assets		
Current assets		
Cash and deposits	95,467	99,271
Notes receivable, accounts receivable from completed construction contracts and other	135,698	135,073
Securities	14,000	—
Costs on construction contracts in progress	4,555	4,676
Other inventories	1,254	1,245
Other	12,975	10,819
Allowance for doubtful accounts	(13)	(13)
Total current assets	263,937	251,073
Non-current assets		
Property, plant and equipment		
Land	13,559	13,868
Other, net	10,978	10,293
Total property, plant and equipment	24,538	24,162
Intangible assets	1,332	1,246
Investments and other assets		
Investment securities	21,141	21,777
Deferred tax assets	8,370	8,142
Other	2,949	5,109
Allowance for doubtful accounts	(1)	(1)
Total investments and other assets	32,460	35,028
Total non-current assets	58,331	60,437
Total assets	322,269	311,511

(Million y	en)
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	As of March 31, 2020	As of September 30, 2020	
Liabilities			
Current liabilities			
Notes payable, accounts payable for construction contracts and other	78,603	66,207	
Short-term borrowings	17,305	16,815	
Current portion of bonds	341	291	
Income taxes payable	4,319	4,292	
Advances received on construction contracts in progress	29,999	31,465	
Provision for warranties for completed construction	2,369	2,465	
Provision for bonuses	2,561	2,437	
Provision for loss on construction contracts	953	754	
Provision for loss on damage due to fire	6,699	6,215	
Other	29,838	23,973	
Total current liabilities	172,991	154,919	
Non-current liabilities			
Bonds payable	691	546	
Long-term borrowings	8,155	9,742	
Provisions for retirement benefits	9,899	9,905	
Provision for environmental measures	148	139	
Provision for management board incentive plan trust	93	77	
Other	955	971	
Total non-current liabilities	19,944	21,383	
Total liabilities	192,936	176,302	
Vet assets			
Shareholders' equity			
Share capital	17,006	17,006	
Capital surplus	19,992	19,987	
Retained earnings	95,737	101,332	
Treasury shares	(5,284)	(5,254	
Total shareholders' equity	127,451	133,071	
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	1,876	2,133	
Total valuation and translation adjustments	1,876	2,133	
Share acquisition rights	4	3	
Total net assets	129,332	135,208	
Total liabilities and net assets	322,269	311,511	

(2) Quarterly Non-Consolidated Statements of Income

		(Million yen)
	For the Six months ended September 30, 2019	For the six months ended September 30, 2020
Net sales		
Net sales of completed construction contracts	161,663	168,832
Sales in other businesses	2,213	1,686
Total net sales	163,876	170,518
Cost of sales		
Cost of sales of completed construction contracts	140,353	146,184
Cost of sales in other businesses	1,833	1,434
Total cost of sales	142,186	147,619
Gross profit		
Gross profit on completed construction contracts	21,309	22,647
Gross profit - other business	379	251
Total gross profit	21,689	22,899
Selling, general and administrative expenses	10,543	9,450
Operating profit	11,146	13,448
Non-operating income	522	397
Non-operating expenses	648	1,390
Ordinary profit	11,020	12,456
Extraordinary income	153	354
Extraordinary losses	315	390
Profit before income taxes	10,858	12,420
Income taxes	3,415	3,923
Profit	7,442	8,496

3. Supplementary Information

(1) Results for the six months ended September 30, 2020 and forecasts for full year

1. Non-consolidated

(Unit: Million yen. Rounded down to the unit)

			Six mont September		Full year		
Items		Results for the six months ended September 30, 2019	Forecasts (announced in August 2020)	Results	Results for the fiscal year ended March 31, 2020	Forecasts for the fiscal year ending March 31, 2021 (announced in August 2020)	
	Civil engineering	115,661	40,000	30,111	193,575	120,000	
Orders received	Building construction	111,205	80,000	56,089	186,706	215,000	
	Total orders received	226,866	120,000	86,200	380,281	335,000	
	Civil engineering	55,943	63,500	66,583	124,314	135,000	
Net sales of completed	Building construction	105,719	100,000	102,249	227,213	200,000	
construction contracts	Total net sales of completed construction contracts	161,663	163,500	168,832	351,527	335,000	
	Civil engineering	11,586	10,300	12,014	21,960	21,900	
Gross profit	er in engineering	[20.7%]	[16.2%]	[18.0%]	[17.7%]	[16.2%]	
on	Building construction	9,723	9,100	10,633	21,214	18,400	
completed construction	Bunding construction	[9.2%]	[9.1%]	[10.4%]	[9.3%]	[9.2%]	
contracts	Total gross profit on	21,309	19,400	22,647	43,174	40,300	
	completed construction contracts	[13.2%]	[11.9%]	[13.4%]	[12.3%]	[12.0%]	

Gross sales	163,876	167,000	170,518	356,446	342,000
Cross mofit	21,689	19,800	22,899	44,019	41,100
Gross profit	[13.2%]	[11.9%]	[13.4%]	[12.3%]	[12.0%]
Selling, general and administrative expenses	10,543	9,700	9,450	20,716	19,000
Operating profit	11,146	10,100	13,448	23,302	22,100
Operating profit	[6.8%]	[6.0%]	[7.9%]	[6.5%]	[6.5%]
Non-operating income/expenses	(125)	(1,300)	(992)	(515)	(1,500)
[Interest income/expenses]	[236]	[100]	[182]	[227]	[50]
Ordinary profit	11,020	8,800	12,456	22,787	20,600
Ordinary profit	[6.7%]	[5.3%]	[7.3%]	[6.4%]	[6.0%]
Extraordinary income/losses	(162)	—	(35)	441	—
	10,858	8,800	12,420	23,228	20,600
Profit before income taxes	[6.6%]	[5.3%]	[7.3%]	[6.5%]	[6.0%]
Tax expenses	3,415	2,800	3,923	7,060	6,500
D (*4	7,442	6,000	8,496	16,168	14,100
Profit	[4.5%]	[3.6%]	[5.0%]	[4.5%]	[4.1%]

2. Consolidated

(Unit: Million yen. Rounded down to the unit)

		Six mont September		Full year		
Items	Results for the six months ended September 30, 2019	Forecasts (announced in Results August 2020)		Results for the fiscal year ended March 31, 2020	Forecasts for the fiscal year ending March 31, 2021 (announced in August 2020)	
Gross sales	176,209	178,000	181,000	378,135	365,000	
Selling, general and administrative expenses	11,481	10,500	10,307	22,517	20,500	
Operating profit	11,820	10,500	13,858	24,699	23,600	
Operating pront	[6.7%]	[5.9%]	[7.7%]	[6.5%]	[6.5%]	
Ordinary profit	11,471	9,000	12,656	23,983	21,900	
Ordinary profit	[6.5%]	[5.1%]	[7.0%]	[6.3%]	[6.0%]	
Profit attributable to	7,678	6,000	8,558	16,803	14,800	
owners of parent	[4.4%]	[3.4%]	[4.7%]	[4.4%]	[4.1%]	

(2) Non-consolidated orders received, net sales, and backlog

(Orders received for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2019		For the six months ended September 30, 2020		Increase/decrease		Results for the fiscal year ended March 31, 2020	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic	Government sector	15,359	[15.5]	21,845	[73.6]	6,485	42.2	71,828	[40.9]
civil	Private sector	84,027	[84.5]	7,831	[26.4]	(76,195)	(90.7)	103,899	[59.1]
engineering	Total	99,386	43.8	29,677	34.4	(69,709)	(70.1)	175,727	46.2
Domestic	Government sector	4,732	[4.6]	8,405	[15.2]	3,673	77.6	8,713	[5.1]
building	Private sector	97,721	[95.4]	46,927	[84.8]	(50,793)	(52.0)	163,580	[94.9]
	Total	102,454	45.2	55,333	64.2	(47,120)	(46.0)	172,293	45.3
	Government sector	20,091	[10.0]	30,250	[35.6]	10,159	50.6	80,541	[23.1]
Domestic	Private sector	181,749	[90.0]	54,759	[64.4]	(126,989)	(69.9)	267,479	[76.9]
	Total	201,840	89.0	85,010	98.6	(116,830)	(57.9)	348,021	91.5
	Civil engineering	16,274	[65.0]	434	[36.5]	(15,840)	(97.3)	17,847	[55.3]
Overseas	Building construction	8,751	[35.0]	756	[63.5]	(7,995)	(91.4)	14,412	[44.7]
	Total	25,025	11.0	1,190	1.4	(23,835)	(95.2)	32,259	8.5
	Civil engineering	115,661	[51.0]	30,111	[34.9]	(85,549)	(74.0)	193,575	[50.9]
Sum total	Building construction	111,205	[49.0]	56,089	[65.1]	(55,115)	(49.6)	186,706	[49.1]
	Total	226,866	100.0	86,200	100.0	(140,665)	(62.0)	380,281	100.0

(Net sales	for	the	construction	business))

(Unit: Million yen, %)

Category		For the six months ended September 30, 2019		For the six months ended September 30, 2020		Increase/decrease		Results for the fiscal year ended March 31, 2020	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic	Government sector	35,667	[69.5]	41,806	[66.3]	6,139	17.2	78,588	[68.6]
civil	Private sector	15,621	[30.5]	21,229	[33.7]	5,608	35.9	35,982	[31.4]
88	Total	51,288	31.7	63,035	37.3	11,747	22.9	114,570	32.6
Domestic	Government sector	14,675	[15.1]	10,309	[10.7]	(4,365)	(29.7)	30,130	[14.3]
building	Private sector	82,455	[84.9]	85,853	[89.3]	3,397	4.1	180,720	[85.7]
	Total	97,130	60.1	96,162	57.0	(968)	(1.0)	210,850	60.0
	Government sector	50,342	[33.9]	52,116	[32.7]	1,773	3.5	108,718	[33.4]
Domestic	Private sector	98,077	[66.1]	107,082	[67.3]	9,005	9.2	216,702	[66.6]
	Total	148,419	91.8	159,198	94.3	10,779	7.3	325,421	92.6
	Civil engineering	4,655	[35.2]	3,547	[36.8]	(1,108)	(23.8)	9,743	[37.3]
Overseas	Building construction	8,588	[64.8]	6,086	[63.2]	(2,501)	(29.1)	16,362	[62.7]
	Total	13,243	8.2	9,633	5.7	(3,609)	(27.3)	26,106	7.4
	Civil engineering	55,943	[34.6]	66,583	[39.4]	10,639	19.0	124,314	[35.4]
Sum total	Building construction	105,719	[65.4]	102,249	[60.6]	(3,469)	(3.3)	227,213	[64.6]
	Total	161,663	100.0	168,832	100.0	7,169	4.4	351,527	100.0

(Unit: Million yen, %)

Category		For the six n September		For the six months ended September 30, 2020		Increase/decrease		Results for the fiscal year ended March 31, 2020	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic	Government sector	144,345	[44.2]	137,932	[45.1]	(6,412)	(4.4)	157,893	[46.5]
civil	Private sector	182,108	[55.8]	168,221	[54.9]	(13,886)	(7.6)	181,619	[53.5]
0 0	Total	326,453	56.0	306,153	66.0	(20,299)	(6.2)	339,512	62.1
Domestic	Government sector	32,063	[14.9]	18,684	[14.3]	(13,378)	(41.7)	20,589	[12.0]
building construction	Private sector	183,305	[85.1]	111,975	[85.7]	(71,330)	(38.9)	150,900	[88.0]
	Total	215,369	36.9	130,659	28.2	(84,709)	(39.3)	171,489	31.4
	Government sector	176,409	[32.6]	156,617	[35.9]	(19,791)	(11.2)	178,482	[34.9]
Domestic	Private sector	365,414	[67.4]	280,196	[64.1]	(85,217)	(23.3)	332,519	[65.1]
	Total	541,823	92.9	436,813	94.2	(105,009)	(19.4)	511,002	93.5
	Civil engineering	28,012	[67.9]	21,440	[79.2]	(6,572)	(23.5)	24,607	[68.9]
Overseas	Building construction	13,252	[32.1]	5,613	[20.8]	(7,638)	(57.6)	11,089	[31.1]
	Total	41,265	7.1	27,054	5.8	(14,210)	(34.4)	35,696	6.5
	Civil engineering	354,466	[60.8]	327,594	[70.6]	(26,872)	(7.6)	364,119	[66.6]
Sum total	Building construction	228,621	[39.2]	136,273	[29.4]	(92,347)	(40.4)	182,578	[33.4]
	Total	583,088	100.0	463,868	100.0	(119,220)	(20.4)	546,698	100.0

(Net sales for other businesses)

(Unit: Million yen, %)

Category	For the six months ended September 30, 2019	For the six months ended September 30, 2020	Increase/	decrease	Results for the fiscal year ended March 31, 2020	
	Amount	Amount	Amount	% change	Amount	
Other businesses	2,213	1,686	(526)	(23.8)	4,918	