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Consolidated Financial Results for the Six Months Ended September 30, 2022 [Japanese GAAP]



November 8, 2022

Company name: HAZAMA ANDO CORPORATION

Stock exchange listing: Tokyo Stock Exchange

Code number: 1719

URL: <https://www.ad-hzm.co.jp/>

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Scheduled date of filing quarterly securities report: November 8, 2022

Scheduled date of commencing dividend payments: December 5, 2022

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes (For analysts and financial institutions)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2022 (April 1, 2022 to September 30, 2022)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended September 30, 2022	164,303	3.4	7,946	(36.1)	8,737	(27.2)	7,664	(5.4)
September 30, 2021	158,902	(12.3)	12,440	(10.2)	11,999	(5.2)	8,105	(5.3)

(Note) Comprehensive income: Six months ended September 30, 2022: ¥10,377 million [15.2%]

Six months ended September 30, 2021: ¥9,010 million [1.7%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2022	46.52	—
September 30, 2021	44.30	44.30

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2022	284,167	142,556	49.9
As of March 31, 2022	295,332	141,682	47.7

(Reference) Equity: As of September 30, 2022: ¥141,701 million

As of March 31, 2022: ¥140,921 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended March 31, 2022	Yen —	Yen 20.00	Yen —	Yen 20.00	Yen 40.00
Fiscal year ending March 31, 2023	—	20.00			
Fiscal year ending March 31, 2023 (Forecast)			—	20.00	40.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 to March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	377,000	10.8	23,200	(12.8)	23,100	(10.6)	17,700	0.2	108.38

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Changes in significant subsidiaries during the six months ended September 30, 2022 (changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2022: 181,021,197 shares

March 31, 2022: 181,021,197 shares

2) Total number of treasury shares at the end of the period:

September 30, 2022: 19,160,800 shares

March 31, 2022: 12,050,920 shares

3) Average number of shares during the period:

Six months ended September 30, 2022: 164,774,436 shares

Six months ended September 30, 2021: 182,949,518 shares

The Company's shares held by the management board incentive plan trust (628,754 shares) and the employee stock ownership plan trust (706,400 shares) are included in the total number of treasury shares at the end of the period and the average number of shares during the period is calculated and stated taking into account shares held by the trust.

* Explanation of the proper use of financial results forecast and other notes

(1) The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ significantly due to a wide range of factors.

1. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2022	As of September 30, 2022
Assets		
Current assets		
Cash and deposits	66,080	49,239
Notes receivable, accounts receivable from completed construction contracts and other	140,431	137,690
Costs on construction contracts in progress	4,075	5,769
Other inventories	7,930	8,396
Other	9,567	13,631
Allowance for doubtful accounts	(14)	(13)
Total current assets	228,070	214,713
Non-current assets		
Property, plant and equipment		
Land	15,852	15,759
Other, net	14,334	14,459
Total property, plant and equipment	30,186	30,218
Intangible assets	1,542	1,534
Investments and other assets		
Investment securities	20,960	23,403
Deferred tax assets	7,091	6,469
Other	7,482	8,292
Allowance for doubtful accounts	(1)	(464)
Total investments and other assets	35,532	37,699
Total non-current assets	67,262	69,453
Total assets	295,332	284,167

(Million yen)

	As of March 31, 2022	As of September 30, 2022
Liabilities		
Current liabilities		
Accounts payable for construction contracts and other	47,134	40,210
Short-term borrowings	16,676	17,064
Current portion of bonds	237	182
Income taxes payable	3,071	3,991
Advances received on construction contracts in progress	18,237	23,731
Provision for warranties for completed construction	1,442	1,487
Provision for bonuses	2,690	2,730
Provision for loss on construction contracts	595	407
Provision for loss on damage due to fire	3,921	—
Other	46,381	36,805
Total current liabilities	140,388	126,613
Non-current liabilities		
Bonds payable	162	71
Long-term borrowings	7,640	9,289
Deferred tax liabilities	37	36
Retirement benefit liability	3,816	3,773
Provision for environmental measures	138	138
Provision for management board incentive plan trust	162	237
Provision for employee stock ownership plan trust	—	280
Other	1,302	1,169
Total non-current liabilities	13,261	14,997
Total liabilities	153,650	141,610
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	17,058	17,058
Retained earnings	114,124	118,396
Treasury shares	(10,422)	(16,531)
Total shareholders' equity	137,766	135,929
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,996	4,532
Deferred gains or losses on hedges	(345)	602
Foreign currency translation adjustment	85	233
Remeasurements of defined benefit plans	417	403
Total accumulated other comprehensive income	3,154	5,772
Non-controlling interests	761	854
Total net assets	141,682	142,556
Total liabilities and net assets	295,332	284,167

(2) Quarterly Consolidated Statements of Income and Comprehensive Income
(Quarterly Consolidated Statements of Income)
(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Net sales		
Net sales of completed construction contracts	147,717	150,579
Sales in other businesses	11,184	13,723
Total net sales	158,902	164,303
Cost of sales		
Cost of sales of completed construction contracts	127,267	132,809
Cost of sales in other businesses	9,289	12,628
Total cost of sales	136,556	145,438
Gross profit		
Gross profit on completed construction contracts	20,449	17,770
Gross profit - other business	1,895	1,094
Total gross profit	22,345	18,864
Selling, general and administrative expenses	9,904	10,918
Operating profit	12,440	7,946
Non-operating income		
Dividend income	126	162
Foreign exchange gains	—	849
Other	78	215
Total non-operating income	204	1,227
Non-operating expenses		
Interest expenses	152	155
Share of loss of entities accounted for using equity method	—	23
Commission expenses	143	151
Foreign exchange losses	141	—
Other	207	105
Total non-operating expenses	645	435
Ordinary profit	11,999	8,737
Extraordinary income		
Compensation for damage received	—	2,700
Gain on reversal of provision for loss on damage due to fire	—	305
Subsidy income	—	94
Total extraordinary income	—	3,100
Extraordinary losses		
Loss on damage due to fire	12	—
Loss on tax purpose reduction entry of non-current assets	—	90
Loss on sales of non-current assets	18	—
Loss on retirement of non-current assets	—	61
Loss on valuation of investment securities	25	—
Head office relocation expenses	—	338
Loss on litigation	18	2
Total extraordinary losses	76	493
Profit before income taxes	11,923	11,345
Income taxes	3,822	3,687
Profit	8,100	7,657
Loss attributable to non-controlling interests	(4)	(7)
Profit attributable to owners of parent	8,105	7,664

(Quarterly Consolidated Statements of Comprehensive Income)

(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Profit	8,100	7,657
Other comprehensive income		
Valuation difference on available-for-sale securities	860	1,535
Foreign currency translation adjustment	24	249
Remeasurements of defined benefit plans	24	(14)
Share of other comprehensive income of entities accounted for using equity method	—	948
Total other comprehensive income	909	2,719
Comprehensive income	9,010	10,377
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,009	10,282
Comprehensive income attributable to non-controlling interests	0	94

(3) Quarterly Consolidated Statements of Cash Flows
(Six Months Ended September 30)

(Million yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Cash flows from operating activities		
Profit before income taxes	11,923	11,345
Depreciation	1,181	1,019
Loss on tax purpose reduction entry of non-current assets	—	90
Subsidy income	—	(94)
Compensation for damage received	—	(2,700)
Loss on damage due to fire	12	—
Loss on retirement of non-current assets	—	61
Increase (decrease) in allowance for doubtful accounts	1	463
Increase (decrease) in provision for warranties for completed construction	(76)	44
Increase (decrease) in provision for loss on construction contracts	(473)	(187)
Increase (decrease) in provision for loss on damage due to fire	—	(305)
Increase (decrease) in retirement benefit liability	(53)	(286)
Decrease (increase) in retirement benefit asset	59	105
Interest and dividend income	(140)	(194)
Interest expenses	152	155
Foreign exchange losses (gains)	104	(767)
Share of loss (profit) of entities accounted for using equity method	—	23
Decrease (increase) in trade receivables	(10,193)	2,759
Decrease (increase) in costs on construction contracts in progress	895	(1,691)
Decrease (increase) in other inventories	2,625	(466)
Decrease (increase) in advances paid	(2,682)	(1,311)
Decrease (increase) in consumption taxes refund receivable	297	(3,295)
Increase (decrease) in trade payables	(8,390)	(6,936)
Increase (decrease) in advances received on construction contracts in progress	(8,600)	5,474
Increase (decrease) in deposits received	(6,666)	(7,225)
Increase (decrease) in accrued consumption taxes	(2,308)	(1,024)
Other, net	(1,883)	(182)
Subtotal	(24,214)	(5,128)
Interest and dividends received	173	246
Interest paid	(138)	(162)
Compensation for damage paid	(128)	(5,432)
Proceeds from compensation for damage	—	2,700
Proceeds from insurance income	—	1,130
Income taxes paid	(4,437)	(2,779)
Net cash provided by (used in) operating activities	(28,745)	(9,426)

(Million yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Cash flows from investing activities		
Payments into time deposits	(61)	(140)
Proceeds from withdrawal of time deposits	60	130
Purchase of short-term and long-term investment securities	(181)	(208)
Proceeds from sales of short-term and long-term investment securities	2	—
Purchase of property, plant and equipment	(881)	(956)
Proceeds from sales of property, plant and equipment	15	6
Proceeds from refund of leasehold and guarantee deposits	225	697
Subsidies received	—	94
Other, net	(263)	(143)
Net cash provided by (used in) investing activities	(1,084)	(519)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(16)	(97)
Proceeds from long-term borrowings	4,239	4,550
Repayments of long-term borrowings	(2,083)	(2,499)
Redemption of bonds	(145)	(145)
Purchase of treasury shares	(5,213)	(6,117)
Dividends paid	(2,803)	(3,392)
Dividends paid to non-controlling interests	(1)	(1)
Other, net	(168)	(295)
Net cash provided by (used in) financing activities	(6,193)	(7,999)
Effect of exchange rate change on cash and cash equivalents	(80)	926
Net increase (decrease) in cash and cash equivalents	(36,104)	(17,019)
Cash and cash equivalents at beginning of period	128,035	64,739
Cash and cash equivalents at end of period	91,931	47,720

(Changes in accounting policy)

The Company has adopted ASBJ Guidance No.31“Implementation Guidance on Accounting Standard for Fair Value Measurement” (June 17, 2021) (hereinafter referred to as “The Guidance”) since the beginning of the first quarter of the consolidated fiscal year, and adopts the new accounting policies specified in The Guidance into the future, in accordance with the transitional treatment specified in Paragraph 27-2 of The Guidance.

For your information, there is no impact caused by the application on the quarterly consolidated financial statements.

2. (Reference) Quarterly Non-Consolidated Financial Statements

(1) Quarterly Non-Consolidated Balance Sheets

(Million yen)

	As of March 31, 2022	As of September 30, 2022
Assets		
Current assets		
Cash and deposits	56,845	39,534
Notes receivable, accounts receivable from completed construction contracts and other	139,294	137,125
Costs on construction contracts in progress	4,420	5,770
Other inventories	1,410	1,548
Other	8,953	13,056
Allowance for doubtful accounts	(14)	(13)
Total current assets	210,910	197,022
Non-current assets		
Property, plant and equipment		
Land	12,979	12,977
Other, net	10,821	11,152
Total property, plant and equipment	23,800	24,130
Intangible assets	1,285	1,261
Investments and other assets		
Investment securities	23,359	25,814
Deferred tax assets	6,638	5,991
Other	9,126	8,973
Allowance for doubtful accounts	(1)	(464)
Total investments and other assets	39,123	40,313
Total non-current assets	64,209	65,705
Total assets	275,120	262,728

(Million yen)

	As of March 31, 2022	As of September 30, 2022
Liabilities		
Current liabilities		
Accounts payable for construction contracts and other	48,743	42,046
Short-term borrowings	16,590	16,979
Current portion of bonds	237	182
Income taxes payable	2,500	3,835
Advances received on construction contracts in progress	17,599	22,965
Provision for warranties for completed construction	1,440	1,485
Provision for bonuses	2,567	2,589
Provision for loss on construction contracts	594	403
Provision for loss on damage due to fire	3,921	—
Other	38,449	27,952
Total current liabilities	132,644	118,441
Non-current liabilities		
Bonds payable	162	71
Long-term borrowings	7,254	8,946
Provisions for retirement benefits	2,989	3,007
Provision for environmental measures	138	138
Provision for management board incentive plan trust	162	237
Provision for employee stock ownership plan trust	—	280
Other	1,036	1,025
Total non-current liabilities	11,744	13,708
Total liabilities	144,389	132,149
Net assets		
Shareholders' equity		
Share capital	17,006	17,006
Capital surplus	17,123	17,123
Retained earnings	104,058	108,471
Treasury shares	(10,422)	(16,531)
Total shareholders' equity	127,765	126,069
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	2,965	4,509
Total valuation and translation adjustments	2,965	4,509
Total net assets	130,730	130,578
Total liabilities and net assets	275,120	262,728

(2) Quarterly Non-Consolidated Statements of Income
(Six Months Ended September 30)

(Million yen)

	For the Six months ended September 30, 2021	For the six months ended September 30, 2022
Net sales		
Net sales of completed construction contracts	146,026	148,100
Sales in other businesses	2,483	2,266
Total net sales	148,510	150,366
Cost of sales		
Cost of sales of completed construction contracts	126,069	130,681
Cost of sales in other businesses	2,150	1,986
Total cost of sales	128,219	132,667
Gross profit		
Gross profit on completed construction contracts	19,957	17,419
Gross profit - other business	333	280
Total gross profit	20,290	17,699
Selling, general and administrative expenses	9,104	10,090
Operating profit	11,185	7,608
Non-operating income	480	1,544
Non-operating expenses	627	397
Ordinary profit	11,038	8,756
Extraordinary income	—	3,005
Extraordinary losses	57	398
Profit before income taxes	10,980	11,363
Income taxes	3,434	3,558
Profit	7,546	7,805

3. Supplementary Information

(1) Results for the six months ended September 30, 2022 and forecasts for full year

1. Non-consolidated

(Unit: Million yen. Rounded down to the unit)

Items		Results for the six months ended September 30, 2021	Six months ended September 30, 2022		Results for the fiscal year ended March 31, 2022	Forecasts for the fiscal year ending March 31, 2023	
			Forecasts (announced in May 2022)	Results		Previous forecast (announced in May 2022)	Revised forecast
Orders received	Civil engineering	39,602	50,000	43,754	122,593	125,000	125,000
	Building construction	78,584	112,500	170,216	187,250	230,000	230,000
	Total orders received	118,186	162,500	213,970	309,843	355,000	355,000
Net sales of completed construction contracts	Civil engineering	63,699	62,000	61,428	132,264	145,000	135,000
	Building construction	82,327	85,000	86,671	178,526	200,000	210,000
	Total net sales of completed construction contracts	146,026	147,000	148,100	310,790	345,000	345,000
Gross profit on completed construction contracts	Civil engineering	10,508 [16.5%]	9,800 [15.8%]	10,290 [16.8%]	21,467 [16.2%]	23,200 [16.0%]	22,700 [16.8%]
	Building construction	9,448 [11.5%]	7,300 [8.6%]	7,128 [8.2%]	20,622 [11.6%]	17,500 [8.8%]	18,000 [8.6%]
	Total gross profit on completed construction contracts	19,957 [13.7%]	17,100 [11.6%]	17,419 [11.8%]	42,090 [13.5%]	40,700 [11.8%]	40,700 [11.8%]

Gross sales	148,510	151,000	150,366	315,867	353,000	353,000
Gross profit	20,290 [13.7%]	17,500 [11.6%]	17,699 [11.8%]	42,744 [13.5%]	41,500 [11.8%]	41,500 [11.8%]
Selling, general and administrative expenses	9,104	9,500	10,090	18,629	18,900	19,700
Operating profit	11,185 [7.5%]	8,000 [5.3%]	7,608 [5.1%]	24,114 [7.6%]	22,600 [6.4%]	21,800 [6.2%]
Non-operating income/expenses [Interest income/expenses]	(147) [262]	(300) [220]	1,147 [371]	(174) [275]	(500) [230]	300 [300]
Ordinary profit	11,038 [7.4%]	7,700 [5.1%]	8,756 [5.8%]	23,939 [7.6%]	22,100 [6.3%]	22,100 [6.3%]
Extraordinary income/losses	(57)	(300)	2,607	(422)	(300)	2,600
Profit before income taxes	10,980 [7.4%]	7,400 [4.9%]	11,363 [7.6%]	23,517 [7.4%]	21,800 [6.2%]	24,700 [7.0%]
Tax expenses	3,434	2,400	3,558	6,958	6,700	7,500
Profit	7,546 [5.1%]	5,000 [3.3%]	7,805 [5.2%]	16,558 [5.2%]	15,100 [4.3%]	17,200 [4.9%]

2. Consolidated

(Unit: Million yen. Rounded down to the unit)

Items	Results for the six months ended September 30, 2021	Six months ended September 30, 2022		Results for the fiscal year ended March 31, 2022	Forecasts for the fiscal year ending March 31, 2023	
		Forecasts (announced in May 2022)	Results		Previous forecast (announced in May 2022)	Revised forecast
Gross sales	158,902	162,000	164,303	340,293	377,000	377,000
Selling, general and administrative expenses	9,904	10,300	10,918	20,261	20,600	21,400
Operating profit	12,440 [7.8%]	8,200 [5.1%]	7,946 [4.8%]	26,600 [7.8%]	24,000 [6.4%]	23,200 [6.2%]
Ordinary profit	11,999 [7.6%]	7,600 [4.7%]	8,737 [5.3%]	25,838 [7.6%]	23,100 [6.1%]	23,100 [6.1%]
Profit attributable to owners of parent	8,105 [5.1%]	4,700 [2.9%]	7,664 [4.7%]	17,671 [5.2%]	15,600 [4.1%]	17,700 [4.7%]

(2) Non-consolidated orders received, net sales, and backlog

(Orders received for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2021		For the six months ended September 30, 2022		Increase/decrease		Results for the fiscal year ended March 31, 2022	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	25,177	[63.8]	22,100	[54.6]	(3,076)	(12.2)	80,672	[65.9]
	Private sector	14,270	[36.2]	18,374	[45.4]	4,103	28.8	41,760	[34.1]
	Total	39,447	33.4	40,474	18.9	1,026	2.6	122,432	39.5
Domestic building construction	Government sector	14,065	[19.5]	52,147	[35.3]	38,082	270.8	29,467	[16.9]
	Private sector	58,061	[80.5]	95,689	[64.7]	37,628	64.8	145,009	[83.1]
	Total	72,126	61.0	147,836	69.1	75,710	105.0	174,476	56.3
Domestic	Government sector	39,242	[35.2]	74,247	[39.4]	35,005	89.2	110,139	[37.1]
	Private sector	72,331	[64.8]	114,063	[60.6]	41,731	57.7	186,770	[62.9]
	Total	111,574	94.4	188,311	88.0	76,736	68.8	296,909	95.8
Overseas	Civil engineering	154	[2.3]	3,279	[12.8]	3,125	2,023.3	160	[1.2]
	Building construction	6,458	[97.7]	22,379	[87.2]	15,921	246.5	12,773	[98.8]
	Total	6,612	5.6	25,659	12.0	19,046	288.0	12,933	4.2
Sum total	Civil engineering	39,602	[33.5]	43,754	[20.4]	4,151	10.5	122,593	[39.6]
	Building construction	78,584	[66.5]	170,216	[79.6]	91,631	116.6	187,250	[60.4]
	Total	118,186	100.0	213,970	100.0	95,783	81.0	309,843	100.0

(Net sales for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2021		For the six months ended September 30, 2022		Increase/decrease		Results for the fiscal year ended March 31, 2022	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	38,437	[64.1]	36,931	[64.3]	(1,505)	(3.9)	76,435	[61.3]
	Private sector	21,534	[35.9]	20,536	[35.7]	(998)	(4.6)	48,200	[38.7]
	Total	59,972	41.1	57,467	38.8	(2,504)	(4.2)	124,636	40.1
Domestic building construction	Government sector	13,331	[16.6]	12,234	[15.7]	(1,096)	(8.2)	26,661	[15.6]
	Private sector	66,766	[83.4]	65,816	[84.3]	(949)	(1.4)	144,758	[84.4]
	Total	80,097	54.9	78,051	52.7	(2,046)	(2.6)	171,420	55.2
Domestic	Government sector	51,768	[37.0]	49,166	[36.3]	(2,602)	(5.0)	103,097	[34.8]
	Private sector	88,300	[63.0]	86,352	[63.7]	(1,947)	(2.2)	192,959	[65.2]
	Total	140,069	95.9	135,519	91.5	(4,550)	(3.2)	296,057	95.3
Overseas	Civil engineering	3,726	[62.6]	3,960	[31.5]	233	6.3	7,627	[51.8]
	Building construction	2,229	[37.4]	8,620	[68.5]	6,390	286.6	7,106	[48.2]
	Total	5,956	4.1	12,580	8.5	6,624	111.2	14,733	4.7
Sum total	Civil engineering	63,699	[43.6]	61,428	[41.5]	(2,270)	(3.6)	132,264	[42.6]
	Building construction	82,327	[56.4]	86,671	[58.5]	4,344	5.3	178,526	[57.4]
	Total	146,026	100.0	148,100	100.0	2,073	1.4	310,790	100.0

(Backlog for the construction business)

(Unit: Million yen, %)

Category		For the six months ended September 30, 2021		For the six months ended September 30, 2022		Increase/decrease		Results for the fiscal year ended March 31, 2022	
		Amount	%	Amount	%	Amount	% change	Amount	%
Domestic civil engineering	Government sector	126,516	[43.5]	129,182	[44.2]	2,665	2.1	144,013	[46.5]
	Private sector	164,643	[56.5]	163,304	[55.8]	(1,338)	(0.8)	165,466	[53.5]
	Total	291,160	59.3	292,487	49.9	1,327	0.5	309,480	59.7
Domestic building construction	Government sector	45,206	[25.6]	87,190	[33.9]	41,984	92.9	47,277	[25.2]
	Private sector	131,335	[74.4]	170,164	[66.1]	38,828	29.6	140,291	[74.8]
	Total	176,541	35.9	257,354	43.9	80,812	45.8	187,569	36.2
Domestic	Government sector	171,723	[36.7]	216,372	[39.4]	44,649	26.0	191,291	[38.5]
	Private sector	295,978	[63.3]	333,468	[60.6]	37,490	12.7	305,758	[61.5]
	Total	467,701	95.2	549,841	93.8	82,139	17.6	497,049	95.8
Overseas	Civil engineering	14,315	[60.7]	10,524	[29.1]	(3,791)	(26.5)	10,664	[49.3]
	Building construction	9,287	[39.3]	25,598	[70.9]	16,310	175.6	10,969	[50.7]
	Total	23,603	4.8	36,122	6.2	12,519	53.0	21,633	4.2
Sum total	Civil engineering	305,475	[62.2]	303,011	[51.7]	(2,464)	(0.8)	320,144	[61.7]
	Building construction	185,829	[37.8]	282,952	[48.3]	97,123	52.3	198,538	[38.3]
	Total	491,305	100.0	585,964	100.0	94,659	19.3	518,683	100.0

(Net sales for other businesses)

(Unit: Million yen, %)

Category	For the six months ended September 30, 2021	For the six months ended September 30, 2022	Increase/decrease		Results for the fiscal year ended March 31, 2022
	Amount	Amount	Amount	% change	Amount
Other businesses	2,483	2,266	(217)	(8.7)	5,077